

The UK provider of products for Hazardous Environments



In this issue of Industry Update, we are proud to announce that we have selected Exloc as our Hazardous Area Solutions Company of the Year.

The company was established in August 2012 by Andrew Tither, in cooperation with Exloc Instruments Inc. in North America. Exloc was created from a desire to provide one convenient source for instruments, electronic devices and other products specifically designed and approved for use in hazardous classified locations involving flammable gas and dust atmospheres.

Exloc offers an extensive range of ATEX approved instrumentation and mobility products for the oil and gas, chemical, and pharmaceutical industries. "We import products and distribute them for the UK market. We sell ATEX approved instrumentation

and mobility products to the oil & gas industry. The products we import are certified products which are safe to use in explosive environments," said Andrew Tither.

Based in the North of England, Exloc operates throughout the UK and Ireland, and has a business portfolio consisting of ATEX approved Mobility and Communication Solutions and Intrinsically Safe Interfacing products.

"We have a wide selection of niche products to help with various requirements across the industry," explained Andrew. "I started the business because I



wanted to work in a smaller company that has the flexibility to address a vast range of needs and offer a more personal service than bigger organisations. We can take risks and do things that other companies won't, and we bend over backwards to resolve our customers' issues. We work with people in the most convenient way for them, whether that's using a different currency or offering them no minimum order quantities; we're all about moving obstacles for customers and developing long-term relationships."

One of the main focuses for the company is providing the best level of customer service. Listening and responding to the needs of the market, Exloc is devoted to providing innovative solutions to meet the needs of its customers. "We are a forward thinking, customer service focused, dynamic company and we have a friendly team who are able to assist on any inquiries and resolve any issues quickly." Andrew continued, "We hold good stocks, offer competitive pricing and exceptional customer service."

A notable product for the company is the IS910.1 tablet for use in ATEX zones 1/21. Robust and powerful, the tablet offers copious benefits and technical advantages including 8,400 mAh Battery, 2 GHz octa-core processor, NFC, Android 8.0 etc.

In terms of the company's future plans, Andrew told us that, "We plan to move into rugged products and to expand our sales presence across the whole UK. We want to push further into the market and provide



a suite of solutions to help us continue to grow organically."

For any further information, please see the details featured below.

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The perfect laser for any application

Industry Update is proud to announce that Z-LASER has been selected as our Industrial Laser Company of the Month.

Founded in 1985 by Kurt-Michael Zimmermann, Z-LASER is based in Freiburg, Germany with additional offices in Italy and Canada. Since its establishment, Z-LASER has been developing and producing high-precision industrial lasers for a wide variety of applications. These include homogenous line lasers for displaying cutting and sawing lines, positioning lasers for perfect alignment and positioning of objects, lasers for image processing with optimal characteristics for illuminating objects in front of cameras, and high-end laser projectors. All laser systems are planned, developed and manufactured in Germany and are subject to the highest quality tests.

Indeed, Z-LASER offers the complete toolbox to ensure they can build the perfect laser for every



application. The company can offer bespoke solutions and OEM lasers have been part of the company's services for decades; there is no doubt you will find the optimal laser for any application when you choose Z-LASER.

These industrial lasers are available in a vast range of versions and variations. All you must do is select

the desired parameters in the product finder, such as line laser, cross laser, and laser projector, or even wavelength and output power, and the product finder will filter the catalogue to match your requirements, finding the perfect laser for your application.

Working with customers across the world, Z-LASER has over 60 partner companies globally to help guarantee a perfect service wherever its customers are, and its products can be found in nearly



every industry. This is no doubt in part due to the company's dedication to constant development and its creative approach. "We are strongly driven by innovation," said Marcel Rottler, Head of Marketing. "More than 30% of our staff is working in our research and development department, something which is reflected by our slogan 'Bright Ideas'."

In 2018, Z-LASER welcomed Dr Hans Ebinger as the company's new CEO. This year, the company is developing a range of new products, which is looking to set a class of its own in the field of positioning lasers.



Dr. Hans Ebinger, CEO of Z-LASER

Z-LASER attends a number of trade shows each year, and will be exhibiting at JEC 2020, Paris on 3-5 March, microTEC Südwest, Freiburg on 18-19 March, Stone+Tec 2020, Nürnberg on 17-20 June, and Euroblech 2020, Hannover on 27-30 October. "These are great for us to get in contact with old friends and new customers," said Marcel.

If you would like to find out more information on everything Z-LASER has to offer, and how they can help build the perfect laser for your application, head to the website or get in touch using the contact details below.

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